

VETERANS OF FOREIGN WARS



DEPARTMENT OF VIRGINIA

Honoring the Dead, Serving the Living and Assisting the Community

NUMBER 2

403 Lee Jackson Highway
(540) 886-8112

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Website: www.vfwva.org

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August 1, 2011

Staunton, Virginia 24401
In Virginia 800-888-3521

GUIDE TO THE GO:

Articles are listed by number not by pages:

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1. COMMANDER'S MESSAGE:

Comrades, by the time you read this we will be starting our third month of the reporting year with only nine more to go. Post Commanders, it is disappointing to see so many Posts that have not reported any activities or recruiting. With all of the recent holidays, it is hard to believe that no activities occurred at some Posts. Hopefully, they have done most of the work but just have omitted the paperwork. You need to submit these reports on a regular basis. There have been a few members that stated they are only required to submit one of the each report per reporting period. THAT IS ONLY A MINIMUM REQUIREMENT. You need to insure that reports are submitted for all that your members do. Then, the Post and the VFW will be recognized for all the work you are doing for veterans and your community.

In recent conversations with some Post Commanders, there have been complaints or excuses that they did know they were supposed to do a certain function. Too often it is because they have not attended any VFW meeting except the Post meeting. If they would read Sec. 218(a) (1) of the National Bylaws, they would see under paragraph (k) that a Commander is to "assure that he or his representative attends all properly called District Conventions or meetings". Along this thought line, District Commanders are required to promote school of instructions for Post Officers.

The last of three State Schools of Instructions will be completed by August 6. While we tried to spread them across the State, many will not attend or be able to attend. This increases the need for District Commanders to do their instructions and for Post Officers to be present.

I look forward to seeing many of you at the National Convention in San Antonio later this month. The State President and I are looking forward to seeing you early next month in Mechanicsville at our Homecoming.

Do the Work and Do the Paperwork!

Yours in Comradeship,
Charlie Absher
Department Commander

2. DISTRICT MEETINGS:

1ST - Date: 8/13/11
Meeting: 11 AM
Location: Post 2296, Tasley
21530 Daugherty Road, Tasley
Rep: Charlie Absher,
Department Commander

2ND - Date: 8/20/11
Lunch: Noon
Meeting: 1:00 PM
Location: Post 392, Virginia Beach
2408 Bowland Parkway
Rep: Buddy Weekley,
Department Judge Advocate

3RD - Date: 9/17/11
Meeting: 10 AM lunch to follow
Location: 3rd District Headquarters
10044 Pamunkey Rd,
Mechanicsville
Rep: Merle Gootee,
Department Chaplain

4TH - Date: 8/7/11
Meeting: 1:00 PM
Location: Post 7166, South-Hill Lacrosse
1274 N. Mecklenburg Ave, South
Hill
Rep: Chris Birch,
Department Jr. Vice Commander

5TH - Date: 8/13/11
Meeting: 12:00 Noon
Location: Post 8467, Meadows of Dan
80 Mabry Mill Road
Rep: Margo Sheridan,
Department Sr. Vice Commander

6TH - Date: 8/21/11
Meeting: 2:00 PM
Location: Post 4491, New Castle
295 Hunters Drive
Rep: Chris Birch,
Department Jr. Vice Commander

7th - Date: 9/11/11
Lunch: 11:30 AM
Meeting: 1:00 PM
Location: Post 1860, Front Royal
1847 N. Royal Street
Rep: Doug Keller,
Department Surgeon

8th - Date: TBA
Meeting:
Location:
Rep:

9th - Date: 9/25/11
Registration: 10:00 AM
Lunch: 12:00 noon
Meeting: 1:00 PM
Location: Post 4667, Marion
861 Goolsby Street, Marion
Rep: Charlie Absher,
Department Commander

10th - Date: TBA
Lunch:
Meeting:
Location:

11th - Date: 9/18/11
Lunch: 11:30 AM
Meeting: 12:30 PM
Location: Post 8644, Bridgewater
118 Dry River Road
Rep: Margo Sheridan,
Department Sr. Vice Commander

12th - Date: 9/24/11
Registration: 10:00 AM
Meeting: 11:00 AM
Location: Post 6975, Bristol
516 Cumberland Street
Rep: Charlie Absher,
Department Commander

13th - Date: 9/18/11
Meeting: 1:00 PM lunch to follow
Location: Post 8947, Louisa
102 Mineral Ave
Rep:

3. ACCIDENTAL DEATH OR DISMEMBERMENT PLAN:

All VFW members in good standing are insured under the VFW National Sponsored \$1,000 Personal Accident Protection Plan at no cost to the member.

Benefits are payable in the event of an accidental death or dismemberment. This policy includes a \$1,500 travel rider in the event the member should pass away due to an accident while traveling as a paid passenger in a bus, plane, train, etc. Benefits reduce at ages 70 and 75.

A copy of the duplicate certificate is located on our website at <http://www.vfwinsurance.com/PAPP.htm>. All questions about this policy can be directed to the VFW Insurance Administrator at 1-800-626-0027, including how to file a claim.

Many posts mistakenly tell their members that they have a free life insurance policy through the VFW; however, this is not life insurance, rather it is an accidental death and dismemberment policy.

Information about all VFW National insurance plans can be found at www.vfwinsurance.com.

4. ADOPT A UNIT:

All Post who have adopted a Guard, Reserve, or active military unit, please send me your yearly report so you can keep the adoption active. If you fail to report, National will terminated the adoption on the VFW end. **If you have not reported in the last couple of years, please send me your report as soon as possible. I will try to reactivate your unit adoption.**

If you have not adopted a unit and would like to, please contact me. I will help with adoption process.

Ron Link
 9347 Hedgeford Street
 Manassas Park, VA 20111
 571-921-9220
ron.link10@gmail.com

5. ALL-AMERICANS:

Congratulations to the following All-American Posts and District:

- District 10
- Post 609, Alexandria
- Post 824, Grafton
- Post 1177, Leesburg
- Post 1503, Dale City
- Post 1994, Abingdon
- Post 2239, Colonial Heights
- Post 3150, Arlington
- Post 3160, Norfolk
- Post 4667, Marion
- Post 4809, Norfolk
- Post 5412, Burke
- Post 7327, Springfield
- Post 7726, Independence
- Post 9808, Mechanicsville
- Post 9835, Warrenton

6. AUDIT REPORT:

Posts listed below have **NOT** submitted an Audit Report as of July 20, 2011 for the period ending June 30, 2011 which is now due.

Dist. 1	176	824	2296	3219	5500	6002	8252	8629	9358		
Dist. 2	993	1211	3160	4411							
Dist. 3	637	2239	7167	8046	8356	10387	10657				
Dist. 4	7166	8228	8902								
Dist. 5	647	2820	4165	7800	8243						
Dist. 6	776	1264	1841	2157	4299	4318	4522	4920	5311	8184	9877
Dist. 7	2123	2447	8613	9292							
Dist. 8	3103	7589	7728								
Dist. 9	7136	7568	7726								
Dist. 10	3150	5412	7327	7916	8241	8469	9274				
Dist. 11	452	632	1499	2424	3060	4805	7701	7814	8279	8644	10826
Dist. 12	1994	3782	5712	6975	8652	8979	9830	9864	10298	10310	
Dist. 13	1827	2044	2217	7638	8169	8436	8947	10295	10574		

14. LEADERSHIP REFERENCE GUIDE:

Attention Post Commanders and Quartermasters: the 2011-2012 VFW Leadership Reference Guide is now available online at the National VFW website (www.vfw.org). You will have to create an account and log on as a VFW member to be able to view or print it.

15. MEMBERSHIP:

ANNUAL MEMBERSHIP: While a great deal of attention in membership programs is devoted to the recruiting of new/reinstated members, a lot of Posts sometimes take for granted one of their greatest assets: their annual continuous members. Year ,round or periodic contact, other than to ask for dues or donations, should be kept with these members. It's much easier to keep them in the VFW than it is to convince a new person of the organization's merits or to re-energize a former member. They joined for a reason, so let's try to keep that reason fresh in their minds.

Dues reminder notices from National Headquarters bring in a lot of continuous members' dues; however, a personal letter from the Post Commander is just as effective if not more so. In addition to making the member feel that the Post cares about them as an individual, it allows the Post an added opportunity to keep up with the member. It may very well be that there have been changes in that Comrade's Life that the Post is unaware of and may need our assistance.

Also, go over your unpaid membership listings at Post meetings to see if anyone lives close to an unpaid member. Have that member drop over to say "Hi" and see if they can the member to renew. If no one lives close by or knows these members well, set up a door-to-door campaign for those living nearby.

Provide incentives to encourage early renewal, such as an "Early Bird" dinner for all early renewals, or a free meal at the next regular dining social, or even a free beverage before the start of the next meeting.

Except for those who state that they do not wish to be bothered, keep up your efforts to maintain contact with these members to encourage their continue their membership in the VFW.

Yours in Comradeship,
C. D. "Doc" Crouch
Membership Committee

16. NATIONAL CONVENTION REGISTRATION:

Attention of Post Commanders is directed to Section 222 of the National By-Laws and the Manual of Procedure, which provides that each Post will pay, in advance, a National Convention registration fee of twenty-five dollars (\$25) which shall entitle the Post to a packet of convention information and materials and one identified registered delegate for the National Convention. Each additional delegate attending the National Convention will pay a ten dollar (\$10) delegate fee.

Posts are encouraged to register their Post delegate online through the Online Membership System (OMS) or by submitting their National Convention Post and Delegate Registration form that is enclosed in these General Orders. Advanced registration for the 112th National Convention should be mailed with each delegate's name and address to: Convention Registration, 406 West 34th Street, Kansas City, MO 64111.

17. PROOF OF ELIGIBILITY:

Attention All Officers:

Post officers, elected and appointed, shall submit proof of eligibility to the Post Adjutant. Post officers shall not be installed or assume the duties of their office until proof of eligibility has been submitted and properly reviewed. Such proof of eligibility shall be open to and reviewed by the Commander, Adjutant and Quartermaster prior to installation to office. In the event an elected or appointed officer fails to submit proof of eligibility within sixty (60) days of election or appointment, any right of the officer to hold the office shall be forfeited, the office declared vacant and the eligibility qualifications of such officer shall be questioned in accordance with the provisions of Section 108 of the National By-Laws.

18. RECRUITING:

RECRUITING MEMBERSHIP: To be successful, every Post Commander needs a strong and effective recruiting campaign.

Recruiting new and/or reinstated members is a matter of salesmanship. This may be made more difficult by the fact that our sales personnel are volunteers who are not paid for their work. To do a good job of selling, they must believe in and thoroughly know the product...in this case, the Veterans of Foreign Wars: its objectives and programs. They will be asked questions which they must be able to answer. The most difficult challenge is planning and effectively carrying out a recruiting program that covers all phases of membership recruiting – getting new members and reinstating former members.

No membership recruiting program can be successful unless it is carefully planned and has definite objectives.

Select a Committee:

The Post Commander cannot do it all! The Commander should appoint a capable and motivated Comrade as Membership Chairman, and then work with him/her in selecting a committee and in the planning of the campaign. Members of the committee should be Comrades that are active and knowledgeable, Comrades who are interested and above all, who can be counted on to do the job.

Set a Goal:

A realistic but ambitious quota should be set. Your quota should include continuous as well as new/reinstated members. A percentage figure above quota also should be set as well as a date to achieve these goals.

Start Early:

Contact the manager of a grocery store, shopping mall, civic events or any place there is a large public gathering. Ask permission (or pay) for space to set up a recruiting table or booth. Check in with the person who gave permission for you to set up or with the manager on duty prior to set-up. Serve refreshments (if possible) at these locations. After you have finished an event do not forget to thank the manager person who gave you permission to be there and the manager on duty at the time of the event.

Obtain an adequate supply of recruiting and veterans information material. Some material may be available from National and Department Headquarters. Other material can be obtained from VFW National Emblem & Supply Department. Some is free of charge, others have a nominal cost.

Give advance news releases to your local newspaper and radio station regarding your membership efforts.

Place recruiting posters and signs in store windows if possible. Post VFW Post signs where authorized at the entrance to the city and/or along major roads where the public will notice them.

PREPARING MEMBERS TO RECRUIT:

Teams:

The most successful method of setting up a membership drive is to appoint two (or more) leaders who will each head up a team. Team members should be appointed by the Post Commander, Membership Chairman or team leader. The number of members on a team may vary, but generally smaller groups are more effective.

Teams should collect dues from continuous members, call on former members, follow up leads on prospective new members and conduct door-to-door campaigns. Contests might be used to encourage the teams to be competitive.

Team Training:

Provide training where needed to insure that all the team members understand the objectives and the updated information on all of the programs of the VFW.

Instruct all team members on how to fill out a VFW Membership Application to effect the joining of a new member, reinstatement of a former member or the transfer of a member.

Provide instruction in Face-to-Face techniques:

Have a good appearance and attitude.

Talk to both the husband and wife at the same time if possible. She may be the Veteran, not he.

Be confident and knowledgeable about VFW procedures and Programs.

Offering background and history on the VFW and the advantages of membership.

Being able to explain membership eligibility requirements.
Be able to present in simple language.
Adapt your approach to the reaction of each prospect.
Sell the VFW, its past achievements and its future goals.
Don't forget to ask the prospective member to **JOIN!**
DO NOT get argumentative about the VFW or any other issues.

RECRUITING SUGGESTIONS:

The below are some general thoughts on recruiting. A more full understanding of how to effectively recruit can be found in the Department of Virginia Recruiter Handbook.

Personal Contact:

While Posts can keep going with continuous members, they cannot grow without new blood. A constant campaign for New and Reinstated members must be conducted, mainly to replace those members who pass away or move out of town. The best method of convincing veterans they should belong to the VFW is through personal contact.

Decorate your table or booth with recruiting posters and/or a sign large enough to let everyone know who you are. Display informational material on the table. At least one VFW member (wearing a VFW cap, name badge or shirt) should be at the table at all times.

As people visit your table, establish whether or not they are eligible and get them to sign up on the spot. If they are unsure or need time to read over the information you have provided, get their contact information so that you can talk with them at a later time. Have literature on some VFW programs (such as VOD, Patriot's Pen, adopt-a-highway, etc) as well for non-veterans who stop by so that both the veterans and the community members can get a positive view of the VFW and learn of our community involvement.

When a new or reinstated member joins, make them feel welcome. Provide that member with the Post address, phone number and the time and dates of Post meetings. Make sure that the member realizes that you and the Post appreciate their membership and that you hope that they will enjoy it as much as yourself.

The "grape-vine" or referral system produces a certain number of new and reinstated members in a lot of Posts. Visitors may know veterans who are eligible but who have not expressed an interest in joining. If possible, have the member contact the veteran along with a member of the Membership Committee.

Another method is the door-to-door campaign which involves two or more team members going door-to-door introducing themselves and asking eligible veterans to join the VFW. Each member should take along another member for training in the aspect of recruiting. Welcome Wagon and newcomer lists should be subscribed to in order to obtain the names and addresses of families new to the area.

Incentives:

Set up awards for individuals or teams who perform the best during the membership year. Use National, Department and District awards. Stimulate competition by announcing the top recruiters at meeting and if you have them, in you Post Newsletters or Post Flyers. Have the other team(s) buy or prepare a meal fore the winning team.

Offer a free meal at your next regular dining social to new and reinstated members. This will also give other Post members an opportunity to meet them and might stimulate them to become a regular volunteer. In the case of new members who are married it may possibly provide your Auxiliary with an opportunity to find a new member.

Follow Up:

If an individual is unsure or perhaps does not have the money to join when you first talk to them, get their contact information so that you can get together with them in the near future. If they are unsure, try to find the reason for that so that in your follow up discussions you can address their concerns or questions.

Be sure that your follow-up teams are well acquainted with the various VFW programs. There may be additional questions that the prospective member needs answered.

If you have any questions or need assistance, please do not hesitate to contact me at cgdc1@juno.com or (703) 319-0845.

C. D. "Doc" Crouch
Membership

19. ROSTER CORRECTIONS AND CHANGES:

State Color Guard Captain:
George McCracken

State Color Guard Member:
Ron Mills

Commander VFW Post 10546
Zachary Nobles
10705 Shot Court
Spotsylvania, VA 22553
540-809-0181

Sr. Vice Commander VFW Post 10546
William Bovee
10601 Mocking Bird Lane
Spotsylvania, VA 22553

Jr. Vice Commander VFW Post 10546
John Bennett
3915 Hazel Court
Fredericksburg, VA 22407

Quartermaster VFW Post 10546
Michael Salerno
11503 Tuck Trail
Fredericksburg, VA 22407

President Men's Auxiliary 632
Guy Wine
PO Box 232
Harrisonburg, VA 22803

Secretary Men's Auxiliary 1827
Robert Mann
Treasurer Men's Auxiliary 1827
Herbert Johnson

20. SCOUTING:

The Scouting team thanks all Posts who provided support to Scouting in 2010- 2011 and those who submitted Scout of the Year applications. We are still looking for VFW members to join our Department Scouting team. We do not have scouting team leads for Districts 6,7,9,12 and 13. We also maintain a list of units and their Post sponsors. To help our accounting for support with local councils we would like to develop a list of VFW members registered as Scouting leaders in any capacity. Each District scouting team lead is being asked to work with Posts in obtaining this inventory. Our objective is to highlight the involvement of VFW members in Scouting program all over the Department in units that are sponsored by VFW posts as well as units sponsored by other activities but our VFW members are participants. We will again offer the Scout of the Year entrants a trip to the Freedoms Foundation in February 2012. This is a great opportunity and Posts should use this as an incentive to get scouts to submit applications. Questions please call your scouting team member or Stan Hunter 540-347-1093 (rangerstan@man.com)

21. SOUTHERN CONFERENCE:

Please note the change to making reservations at the Southern Conference in Alabama for the November 3-6 meeting for 2011:

Members who plan to attend must make their room reservations through the Department of Alabama Headquarters. The reservation form is attached to these General Orders.

22. TAX EXEMPTIONS FOR DISABLED VETERANS:

Attorney General's opinion clarifies tax exemption for disabled veterans

Attorney General Ken Cuccinelli has issued an opinion clarifying interpretation of new legislation granting a real estate tax exemption to veterans with a 100 percent, permanent and total, service-connected disability. The legislation, enacted by the 2011 General Assembly in response to a constitutional amendment passed by voters in 2010, exempts real estate, including property held jointly by a husband and wife, from taxation provided the veteran meets the specified disability requirements. The exemption applies to the building on the property and up to one acre of land. The veteran must use the property as his or her principal residence.

The Attorney General's opinion, issued July 15, 2011, clarifies the term 100% disability to include veterans rated by the U. S. Department of Veterans Affairs (VA) as individually unemployable due to a service-connected disability. These veterans must be unable to secure or hold gainful employment due to their service-connected disability. Additionally, they must have one service-connected disability ratable at 60 percent or more, or two or more service-connected disabilities with at least one disability ratable at 40 percent or more and with a combined rating of 70 percent or more.

The legislation also grants the exemption to the surviving spouse of an eligible veteran if the veteran died on or after January 1, 2011. The spouse will lose the exemption if he or she remarries or does not occupy the property as his or her primary place of residence. According to the Attorney General's opinion, the way the law was written, the exemption is not retroactive and spouses will not be eligible if the veteran died prior to January 1, 2011.

The Attorney General's opinion also stated that the exemption was not available if the real estate is in a revocable trust with the spouse or others or in an irrevocable trust, and that the exemption is not available to a surviving spouse of an eligible veteran if the spouse relocates.

Opinions issued by the Attorney General do not create new law. However, they represent a legal analysis of current law based on a thorough review of existing law and relevant prior court decisions. To read this opinion from the Attorney General, visit <http://www.vaag.com/Opinions%20and%20Legal%20Resources/Opinions/2011opns/July11opndx.html>.

To apply for the exemption, veterans should contact their local commissioner of the revenue or other designated local government official.

The Virginia Department of Veterans has 20 offices statewide that assist veterans and their families with applying for federal and state veterans benefits. Visit www.virginiaforveterans for the location of a DVS office near you.

23. VOICE OF DEMOCRACY/PATRIOT'S PEN 2011-2012 THEMES:

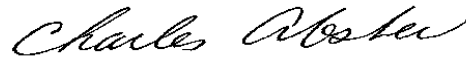
**Voice of Democracy-Is There Pride in Serving in Our Military?
Patriot's Pen-Are you Proud of Your Country?**

Official:



Kim A. DeShano
State Adjutant

By Order of:



Charles Absher
State Commander

2011 SOUTHERN CONFERENCE
VETERANS OF FOREIGN WARS AND LADIES AUXILIARY
NOVEMBER 3 – 6, 2011

RIVERVIEW PLAZA HOTEL
64 SOUTH WATER STREET
MOBILE, ALABAMA 36602

Please complete the hotel reservation form and send to:

Department of Alabama, VFW
1231 Carmichael Way
Montgomery, Alabama 36106
334-270-8399
334-270-9056 Fax
vfw@alvfw.org

Your hotel reservation must be made **PRIOR TO OCTOBER 12, 2011** to get the discounted rate.

NAME: _____ # GUESTS: _____

ADDRESS: _____

TELEPHONE (WORK PHONE): _____ (HOME PHONE) _____

Arrival Date: _____ Departure Date: _____

The room rate is \$139.00 (1-4 persons) standard double plus tax

Beds _____ Special Needs _____ Suite _____

The first night of all guaranteed reservations must be paid in advance by either a credit card, which will be charged when reservations are made, a check or money order. All other reservations will be cancelled at 6:00 P.M. All guaranteed reservations with a deposit will be held for the first night of arrival only.

CHECK ENCLOSED: _____ CHARGE TO CREDIT CARD: _____

CREDIT CARD NUMBER: _____ EXP. DATE: _____

CARDHOLDER SIGNATURE: _____

IF YOU CHOOSE TO CANCEL YOUR RESERVATION YOU MUST DO SO ONE (1) DAY PRIOR TO YOUR SCHEDULED ARRIVAL DATE OR YOU WILL BE CHARGED FOR ONE (1) DAY.

VFW QUARTERMASTER BOND --- ALL STATES

\$3.00 Per Thousand

\$ 3,000.----\$ 9.00
\$ 4,000.----\$12.00
\$ 5,000.----\$15.00
\$ 6,000.----\$18.00
\$ 7,000.----\$21.00
\$ 8,000.----\$24.00
\$ 9,000.----\$27.00
\$10,000.----\$30.00
\$11,000.----\$33.00
\$12,000.----\$36.00
\$13,000.----\$39.00
\$14,000.----\$42.00
\$15,000.----\$45.00
\$16,000.----\$48.00
\$17,000.----\$51.00
\$18,000.----\$54.00
\$19,000.----\$57.00
\$20,000.----\$60.00
\$21,000.----\$63.00
\$22,000.----\$66.00
\$23,000.----\$69.00
\$24,000.----\$72.00
\$25,000.----\$75.00
 (\$3,000. To \$25,000.)
\$3.00 Per Thousand

\$2.50 Per Thousand

\$ 26,000.----\$ 65.00
\$ 27,000.----\$ 67.50
\$ 28,000.----\$ 70.00
\$ 29,000.----\$ 72.50
\$ 30,000.----\$ 75.00
\$ 40,000.----\$100.00
\$ 50,000.----\$125.00
\$ 60,000.----\$150.00
\$ 70,000.----\$175.00
\$ 80,000.----\$200.00
\$ 90,000.----\$225.00
\$100,000.----\$250.00
\$110,000.----\$275.00
\$120,000.----\$300.00
\$130,000.----\$325.00
\$140,000.----\$350.00
\$150,000.----\$375.00
\$160,000.----\$400.00
\$170,000.----\$425.00
\$180,000.----\$450.00
\$190,000.----\$475.00
\$200,000.----\$500.00
\$210,000.----\$525.00
\$220,000.----\$550.00
\$230,000.----\$575.00
\$240,000.----\$600.00
\$250,000.----\$625.00
 (\$26,000. To \$250,000.)
\$2.50 Per Thousand

\$2.00 Per Thousand

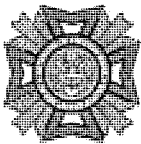
\$251,000.----\$ 502.00
\$252,000.----\$ 504.00
\$253,000.----\$ 506.00
\$254,000.----\$ 508.00
\$255,000.----\$ 510.00
\$256,000.----\$ 512.00
\$257,000.----\$ 514.00
\$258,000.----\$ 516.00
\$259,000.----\$ 518.00
\$260,000.----\$ 520.00
\$270,000.----\$ 540.00
\$280,000.----\$ 560.00
\$290,000.----\$ 580.00
\$300,000.----\$ 600.00
\$310,000.----\$ 620.00
\$320,000.----\$ 640.00
\$330,000.----\$ 660.00
\$340,000.----\$ 680.00
\$350,000.----\$ 700.00
\$360,000.----\$ 720.00
\$370,000.----\$ 740.00
\$380,000.----\$ 760.00
\$390,000.----\$ 780.00
\$400,000.----\$ 800.00
\$410,000.----\$ 820.00
\$420,000.----\$ 840.00
\$430,000.----\$ 860.00
\$440,000.----\$ 880.00
\$450,000.----\$ 900.00
\$460,000.----\$ 920.00
\$470,000.----\$ 940.00
\$480,000.----\$ 960.00
\$490,000.----\$ 980.00
\$500,000.----\$1,000.00

\$1.75 Per Thousand

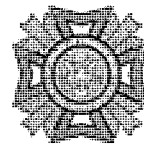
\$501,000.---\$ 876.75
\$502,000.---\$ 878.50
\$503,000.---\$ 880.25
\$504,000.---\$ 882.00
\$505,000.---\$ 883.75
\$506,000.---\$ 885.50
\$507,000.---\$ 887.25
\$508,000.---\$ 889.00
\$509,000.---\$ 890.85
\$510,000.---\$ 892.50
\$520,000.---\$ 910.00
\$530,000.---\$ 927.50
\$540,000.---\$ 945.00
\$550,000.---\$ 962.50
\$560,000.---\$ 980.00
\$570,000.---\$ 997.50
\$580,000.---\$1,015.00
\$590,000.---\$1,032.50
\$600,000.---\$1,050.00

(\$501,000. And UP)
\$1.75 Per Thousand

(\$251,000. To \$500,000.)
\$2.00 Per Thousand



DEPARTMENT HEADQUARTERS
Veterans of Foreign Wars of the United States



Dear Comrade Commander:

August 1, 2011

One of the most important communications you will receive during the year concerns the bond of your Unit Quartermaster. Section 703 of our National By-Laws requires that each accountable officer shall be bonded with an Indemnity Company as surety and the By-Laws places the responsibility for adequate bonding upon the Commander of the post. In any business it is customary to bond any officer handling funds. **THE BOOKS AND RECORDS OF THE QUARTERMASTER MUST BE AUDITED AT LEAST QUARTERLY BY THE TRUSTEES. THIS IS TO COMPLY WITH SECTION 218 OF THE NATIONAL MANUAL OF PROCEDURES.**

The Department Headquarters carries a schedule bond for the bonding of Department and Post accountable officers. This bond runs for a year – from September 1 to August 31 – and premium payments are made on that basis. All bonds expire on August 31 and the premium for the new year is due on September 1.

Any unit may decide whether it prefers to take out a bond with some other surety company or have its funds protected by the Department Headquarters schedule bond. But the matter should be given prompt attention because if your Unit Quartermaster had previously been bonded through the National Headquarters, a new premium payment is required on September 1, 2011.

To take advantage of Department coverage, all you have to do is to determine what amount of bond is necessary, fill out and detach the application below and mail it with a check for the proper amount of annual premium to your DEPARTMENT QUARTERMASTER.

COVERAGES OF THE POLICY REQUIRE THAT:

1. You agree to make/or cause to be made, at least annually, an audit of your books and accounts, including complete verification of all securities and bank balances pertaining to each “employee”.
 If the above is not complied with, the Surety Company will refuse to honor claim of missing funds which cannot be proven by records. Monthly audits and reconciliation of bank statements may avoid this denial of claim.
2. The Surety Company will not pay for loss resulting from any unauthorized advances made by an “employee” to any member for delinquent dues and assessments.
3. “Employee” means any duly elected position, as listed in the policy schedule.
4. Proof of loss resulting from dishonest acts on the part of the bonded officer is required in settlement of claims. Post must submit a proof of loss form within 120 days from the first date of discovery of the loss.

THIS BOND IS ONLY FOR THE YEAR SEPTEMBER 1, 2011 TO AUGUST 31, 2012.

The funds of your Post are protected only for that year. Premium for the following year will be due September 1, 2012.

DETACH AND RETURN THIS SECTION WITH YOUR PREMIUM CHECK TO YOUR DEPARTMENT HEADQUARTERS

APPLICATION FOR V.F.W. OFFICERS BOND – SEPTEMBER 1, 2011 TO AUGUST 31, 2012

Give Name, Number, and Location of Post

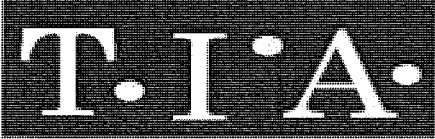
TO DEPARTMENT QUARTERMASTER:

(Dated) _____.

I hereby apply for bond in the principal sum of \$ _____ for the Quartermaster of the above Unit for the fiscal year from September 1, 2011 to August 31, 2012. Premium in the amount of \$ _____ is herewith enclosed.

 Commander

 Street and City



Tallman Insurance

APPLICATION FOR CLUB EMPLOYEES & BINGO TO BE COMPLETED BY BONDED INDIVIDUAL

- 1. a) Name of Post _____ Post # _____
b) Post Address _____
- 2. a) Name of Person to be Bonded _____
b) Residence Address _____
c) Social Security # _____
- 3. Position to be Bonded _____ Bond Amount \$ _____
- 4. Largest amount of cash or check at one time? \$ _____. Amount Monthly? \$ _____
- 5. How frequently will such cash or checks be audited or reconciled? _____
- 6. Are you authorized to sign checks? _____. If yes, will check be countersigned? _____
- 7. Is the audit done by an independent CPA or Public Accountant? _____
- 8. a) Have you ever been discharged from any position _____
b) If yes, please explain _____
- 9. a) Have you ever been bankrupt or insolvent? _____
b) If yes, please give details in a separate confidential letter to the Insurance Company.
- 10. a) Have you ever been refused a bond? _____
b) When _____ c) What Company _____
- 11. a) Have you ever been convicted of a felony or misdemeanor? (Other than Traffic Violations) _____
b) If yes, explain _____

The foregoing answers, statements and representations are made with the intent to induce The Travelers Insurance Company to execute the policy described herein and are true to the best of our/my knowledge and belief.

Signed this _____ day of _____, _____.
(day) (month) (year)

Signature: Person to be Bonded _____

VFW CLUB MANAGERS AND BINGO RATE SCHEDULE

\$ 3,000.----- \$ 20.00 Minimum Premium

Rates \$4,000. And Over - \$6.00 Per Thousand

\$ 4,000.-----	\$ 24.00
\$ 5,000.-----	\$ 30.00
\$ 6,000.-----	\$ 36.00
\$ 7,000.-----	\$ 42.00
\$ 8,000.-----	\$ 48.00
\$ 9,000.-----	\$ 54.00
\$ 10,000.-----	\$ 60.00
\$ 15,000.-----	\$ 90.00
\$ 20,000.-----	\$120.00

Rates \$25,000. And Over - \$4.00 Per Thousand

\$ 25,000.-----	\$100.00
\$ 30,000.-----	\$120.00
\$ 35,000.-----	\$140.00
\$ 40,000.-----	\$160.00

Rates \$50,000. And Over - \$3.00 Per Thousand

\$ 50,000.-----	\$150.00
\$ 55,000.-----	\$165.00
\$ 60,000.-----	\$180.00
\$ 65,000.-----	\$195.00
\$ 70,000.-----	\$210.00
\$ 75,000.-----	\$225.00
\$ 80,000.-----	\$240.00
\$ 85,000.-----	\$255.00
\$ 90,000.-----	\$270.00
\$100,000.-----	\$300.00

State of Virginia
Veterans of Foreign Wars and
Ladies Auxiliary
HOMECOMING 2011



Charles Absher

State Commander

Robin Milewski

State President



COME JOIN THE FUN

Saturday September 10, 2011

4:00 p.m. to Midnight

VFW Post 9808

7168 Flag Lane, Mechanicsville, VA 23111

RSVP vfwpost9808@comcast.net or

804-746-9808 M-F 8 a.m. to noon

Hotel: Holiday Inn Richmond Airport (brand new!)

445 International Center Drive, Sandston, VA 23150

Rate: \$109 + tax

Reservation call 804-236-1111 (direct) or

www.holidayinn.com/richmondva and enter group code "VF1"

Transportation to/from Post provided by VFW Post 9808 shuttle

Hotel cutoff date: August 20, 2011